



安盛

AXA安盛「家加賞」推廣計劃

# 讓愛傳承 全心守護摯愛



# AXA安盛「家加賞」推廣計劃

AXA安盛深明您對未來抱有願景，期望活出理想人生。我們多元化的醫療保障及儲蓄產品，助您籌劃燦爛未來之餘，更為您及摯愛家人提供全面保障。我們現誠意為您獻上AXA安盛「家加賞」推廣計劃，讓您及摯愛家人享受周全保障的同時，更有機會獲享豐富獎賞！

## 獎賞一

於**2018年2月20日至2018年4月25日**期間，成功投保以下表一之任何全新指定儲蓄基本計劃而每份該指定基本計劃及其附加契約（如適用）之總首年年繳保費達6,000港元或以上<sup>i</sup>，每份獎賞一之合資格保單即有機會獲享**1,000港元<sup>ii</sup>保費回贈<sup>iii</sup>**。

 **表一 指定儲蓄基本計劃**

「綽譽世代」賞息計劃	「享未來」人壽保障
「享譽世代」賞息計劃	「惠未來」人壽保障
「真智珍寶 III」儲蓄系列	安進儲蓄計劃
「真智豐盛 III」儲蓄系列	「全蓄 II」儲蓄系列
真智惠保 II 人壽保障系列	

## 獎賞二

此外，於推廣期內，您及/或您的家人<sup>iv</sup>成功投保表二之任何全新指定醫療及保障基本計劃及/或附加契約並符合表三之總首年年繳保費要求，連同獎賞一之合資格保單或表一之現有指定儲蓄基本計劃，即有機會獲享高達**一個半月保費回贈<sup>v</sup>或Dyson Hot + Cool™ 風扇暖風機<sup>vi</sup>一部<sup>iii</sup>**。

 **表二 指定醫療及保障基本計劃及/或附加契約**

康齊危疾保障	真智醫療保障
康采II嚴重疾病保障	安盛安心醫療計劃
康諾II嚴重疾病保障	寰宇特選 II 醫療計劃
癌症及中風治療保障	「愛護一生」終身保障
癌症治療保障 II	

### 表三 獎賞選項

<p>獎賞二之合資格保單及/或 獎賞二之合資格附加契約之 總首年年繳保費<sup>vii</sup> (港元)(或其等值外幣)</p>	<p>獎賞二之禮品<sup>vi</sup>或保費回贈二<sup>viii</sup></p>
<p>6,000 – 9,999</p>	<p>Panasonic 掛熨mini<sup>ix</sup> 或 半個月保費回贈</p>  <p>型號: NI-FS470 建議零售價: 698港元</p>
<p>10,000 – 19,999</p>	<p>Bruno 多功能電熱鍋<sup>ix</sup> 或 一個月保費回贈</p>  <p>型號: BOE021-RD 建議零售價: 998港元</p>
<p>20,000 或以上</p>	<p>Dyson Hot + Cool™ 風扇暖風機<sup>ix</sup> 或 一個半月保費回贈</p>  <p>型號: AM09 建議零售價: 4,480港元</p>

詳情請聯絡您的理財顧問、致電客戶服務熱線 **(852) 2802 2812** 或  
瀏覽網頁 **www.axa.com.hk**。

- 十年續保真智精選定期保險首年免繳附加契約、十年續保真智定期保險首年免繳附加契約、意外保險首年免繳附加契約及意外保險首3年免繳附加契約之保費並不計算在指定儲蓄基本計劃及其附加契約(如適用)之適用總首年年繳保費之內。若為外幣保單,總首年年繳保費的要求為6,000港元等值或以上。有關外幣兌換表,詳情請參閱本單張所載之條款及細則第2.c.項。
- 若為外幣保單,保費回贈將為1,000港元等值。
- 有關本推廣計劃之詳情,請參閱本單張所載之條款及細則。有關基本計劃及附加契約之產品詳情,請參閱有關建議書、產品說明書及保單合約。
- 家人包括AXA安盛「家加賞」推廣計劃參加表格上所填報的第一保單持有人的配偶、子女、父母及兄弟姊妹。
- 有關保費回贈之詳情,請參閱本單張所載之條款及細則之第8項。
- 獎賞二之禮品選項只適用於以年繳方式付款的獎賞二之合資格保單及/或獎賞二之合資格附加契約(以適用者為準)。若客戶選擇獎賞二之禮品,每份AXA安盛「家加賞」推廣計劃參加表格只可獲享獎賞二之禮品一份。
- 適用總首年年繳保費的計算只包括全新指定醫療及保障基本計劃及其附加契約(如適用)及/或全新指定醫療及保障附加契約之保費。
- 若客戶選擇獎賞二之保費回贈二,每份獎賞二之合資格保單及/或獎賞二之合資格附加契約(以適用者為準)將獲享保費回贈二。
- 有關產品及服務由相關供應商提供。一切有關產品及服務之事項(包括但不限於品質或適用性、供應或服務方面),AXA安盛毋須承擔任何義務或責任。建議零售價及產品圖片由相關供應商提供,只供參考用途。

## AXA安盛「家加賞」推廣計劃之條款及細則

- AXA安盛「家加賞」推廣計劃（「推廣計劃」）由安盛保險（百慕達）有限公司（於百慕達註冊成立的有限公司）/ 安盛金融有限公司（統稱「AXA安盛」）提供，並受下列條款及細則約束。

### 獎賞一 – 全新指定儲蓄基本計劃的保費回贈

- 獎賞一只適用於當所有下列條件已符合時：
  - 於2018年2月20日至2018年4月25日期間，包括首尾兩天（「推廣期」），成功遞交以下全新指定儲蓄基本計劃的申請；及

指定儲蓄基本計劃	
「錦譽世代」賞息計劃	「享未來」人壽保障
「享譽世代」賞息計劃	「惠未來」人壽保障
「真智珍寶 III」儲蓄系列	安進儲蓄計劃
「真智豐盛 III」儲蓄系列	「全蓄 II」儲蓄系列
真智惠保 II 人壽保障系列	

- 每份該儲蓄基本計劃及其附加契約（如適用）須於2018年2月20日至2018年5月30日期間（包括首尾兩天）獲成功緒發；及
- 每份該儲蓄基本計劃及其附加契約（如適用）之總首年年繳保費達6,000港元或以上（或其等值外幣，須以下列AXA安盛釐訂之兌換表計算）（「獎賞一之合資格保單」）。十年續保真智精選定期保險首年免繳附加契約、十年續保真智定期保險首年免繳附加契約、意外保險首年免繳附加契約及意外保險首3年免繳附加契約之保費並不計算在指定儲蓄基本計劃及其附加契約（如適用）之適用總首年年繳保費之內；及

### 兌換表 – 外幣兌換港元兌換價

澳元	加元	瑞士法郎	英鎊	紐元	美元	歐元	澳門元
6.7	6.7	6.7	12.5	4.4	8.0	8.0	1.0

- 不論客戶以任何方式付款，必須繳清獎賞一之合資格保單之首13個月的到期保費。

- 符合第2項所有條件的每份獎賞一之合資格保單將獲發1,000港元的保費回贈（或其等值外幣，須以上列AXA安盛釐訂之兌換表計算）（「保費回贈一」）。

### 獎賞二 – 獎賞選項

- 獎賞二只適用於當下列條件已符合時：
  - 全新指定醫療及保障基本計劃連同指定儲蓄計劃
    - 客戶及/或家人須為(i)獎賞一之合資格保單的客戶，或(ii)第2.a.項列表之現有任何該指定儲蓄計劃保單的客戶；及
    - 於推廣期內，客戶及/或家人須成功遞交下表之任何全新指定醫療及保障基本計劃的申請；及

指定醫療及保障基本計劃	
康齊危疾保障	真智醫療保障
康采II嚴重疾病保障	安盛安心醫療計劃
康諾II嚴重疾病保障	寰宇特選 II 醫療計劃
癌症及中風治療保障	「愛護一生」終身保障
癌症治療保障 II	

- 每份該全新指定醫療及保障基本計劃及其附加契約（如適用）須於2018年2月20日至2018年5月30日期間（包括首尾兩天）獲成功緒發（「獎賞二之合資格保單」）。或
- 全新指定醫療及保障附加契約連同指定儲蓄計劃
    - 客戶及/或家人須符合以上第4.a.i.項之條件；及
    - 於推廣期內，客戶及/或家人須成功遞交下表之任何全新指定醫療及保障附加契約的申請；及

指定醫療及保障附加契約	
癌症及中風治療保障	真智醫療保障
癌症治療保障 II	「愛護一生」終身保障

- 於全新基本計劃下的每份該全新指定醫療及保障附加契約須於2018年2月20日至2018年5月30日期間（包括首尾兩天）獲成功緒發；或於現有基本計劃下的每份該全新指定醫療及保障附加契約的生效日期須為2018年2月20日至2018年5月30日期間（包括首尾兩天）（「獎賞二之合資格附加契約」）。
- 就獎賞二之保費回贈，不論客戶以任何方式付款，必須繳清獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）之首13個月的到期保費。

## AXA安盛「家加賞」推廣計劃之條款及細則

6. 符合第4及第5項條件的獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）或可按照下列之獎賞二之合資格保單及/或獎賞二之合資格附加契約的總首年年繳保費要求選擇\*保費回贈（「保費回贈二」）或禮品（「禮品」）乙份。

獎賞二之合資格保單及/或獎賞二之合資格附加契約之總首年年繳保費 (港元) (或其等值外幣)	每份表格之禮品或 每份獎賞二之合資格保單及/或獎賞二之合資格附加契約之保費回贈二
6,000 – 9,999	Panasonic 掛燙mini (型號: NI-FS470, 建議零售價: 698港元) 或 半個月保費回贈
10,000 – 19,999	Bruno多功能電熱鍋 (型號: BOE021-RD, 建議零售價: 998港元) 或 一個月保費回贈
20,000或以上	Dyson Hot+ Cool™ 風扇暖風機 (型號: AM09, 建議零售價: 4,480港元) 或 一個月半保費回贈

\*獎賞二之禮品選項只適用於以年繳方式付款的獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）。若客戶選擇獎賞二之禮品，每份AXA安盛「家加賞」推廣計劃參加表格只可獲享獎賞二之禮品一份。

7. 每位客戶須填妥及簽署AXA安盛「家加賞」推廣計劃參加表格（「表格」）以參與此推廣計劃及選擇獎賞二之獎賞選項，並於2018年5月15日或之前遞交。後補表格將不被接納。若客戶沒有選擇獎賞二之獎賞選項，獎賞二將設定為適用之保費回贈二。表格一經遞交，不得更改獎賞二之獎賞選項。在任何情況下，獎賞二均不得轉讓及不得退換或兌換現金。家人包括於表格上所填報的第一保單持有人的配偶、子女、父母及兄弟姊妹。家庭關係將由AXA安盛根據表格上所填報的第一保單持有人而確定。AXA安盛保留權利要求客戶就本推廣計劃之參加資格提供更多資料文件以核實親屬關係。
8. 若客戶選擇保費回贈二為獎賞二之獎賞選項，半個月、一個月及一個半月保費回贈的計算乃分別指相關獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）的總首年年繳保費之4.16%、8.33%及12.50%。
9. 若客戶選擇禮品為獎賞二之獎賞選項：
- 有關之禮品換領信將會按每份表格上所列的所有獎賞二之合資格保單及/或獎賞二之合資格附加契約成功續發或生效日期（以較後者為準）的3個月後以郵遞方式寄予表格上的第一保單持有人在AXA安盛記錄上之最後所知通訊地址。禮品須憑禮品換領信於指定地點換領。
  - 禮品由相關供應商提供。禮品須於禮品換領信上註明的有效日期或之前換領，並須受有關之禮品換領信及/或由AXA安盛及/或由相關供應商列明的條款及細則約束。禮品一經換領，不得更改或退換。
  - AXA安盛並非禮品之供應商，一切有關禮品之事項（包括但不限於品質或適用性、供應或服務方面），AXA安盛毋須承擔任何義務或責任。一切有關禮品之爭議，均應由客戶與相關供應商自行解決。建議零售價及產品圖片由相關供應商提供，只供參考用途。
  - 如有關禮品換領，AXA安盛保留權利以其他同等價值之禮品代替。
10. 當保費回贈二存入相關保費儲備金戶口（「戶口」）或當禮品換領信寄出予保單持有人時，於第2.a.項列表之現有任何指定儲蓄基本計劃保單必須仍然生效。

### 獎賞一及獎賞二的一般條款

11. 用以釐訂本推廣計劃之獲享資格之適用總首年年繳保費金額，將以相關保費回贈一及/或保費回贈二（以適用者為準）存入相關戶口當時或獎賞二之禮品換領信寄予保單持有人（以適用者為準）當時之繳費方式按如下計算：
- 若客戶選擇以月繳方式付款，將以月繳保費乘以12計算；或
  - 若客戶選擇以半年繳方式付款，將以半年繳保費乘以2計算。
12. 當相關保費回贈一及/或保費回贈二存入相關戶口或當禮品換領信寄出予保單持有人時，獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）必須仍然生效及已通過冷靜期。
13. 保費回贈一及/或保費回贈二只可作抵銷相關獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約的未來保費之用，並以相關獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約之保單貨幣計算（按上列AXA安盛釐訂之兌換表）及以四捨五入方式調整至小數點後2位顯示於相關戶口。
14. 若客戶獲享保費回贈一及/或客戶選擇保費回贈二，相關獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）之保單持有人將於相關保費回贈一及/或保費回贈二發放後，獲另函通知有關保費回贈一及/或保費回贈二存入相關戶口之詳情。保費回贈一及/或保費回贈二（以適用者為準）將於2019年7月31日前存入相關戶口，有關安排須以AXA安盛最終批核為準。
15. AXA安盛(i)以戶口中全部或部分保費回贈一及/或保費回贈二（以適用者為準）金額抵銷相關獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約（以適用者為準）任何的未來保費，一切以AXA安盛認為合適為準；並(ii)不允許保單持有人從戶口中提取保費回贈一及/或保費回贈二金額。若相關基本計劃及其附加契約（如適用）因任何原因終止，在戶口中仍未用以抵銷的保費回贈一及/或保費回贈二（如有）將被沒收並退回予AXA安盛。
16. 獎賞一之合資格保單及/或獎賞二之合資格保單及/或獎賞二之合資格附加契約必須於相關保費回贈一及/或保費回贈二（以適用者為準）存入戶口時或當禮品換領信寄出予保單持有人時全數繳清到期保費，否則保費回贈一及/或保費回贈二將不獲存入相關戶口或禮品換領信將不被寄出。
17. 本推廣計劃不適用於以公司名義作保單持有人之保單。
18. AXA安盛保留權利隨時更改或終止本推廣計劃（全部或部分）及/或更改本推廣計劃之有關條款及細則而不作事先通知。若本推廣計劃被更改或終止，及/或其條款及細則有任何修訂，於有關更改/終止/修訂前已於本推廣計劃下獲批核的保單及/或附加契約將不受其影響。
19. 本單張只載有一般資料，並不構成任何基本計劃或附加契約（如適用）的銷售建議。有關基本計劃及附加契約的條款、細則及不保事項的詳情，請參閱有關之建議書、產品說明書及保單合約。
20. 獎賞一及/或獎賞二之獲享資格並非保證，有關申請須以AXA安盛最終批核為準。如有任何爭議，AXA安盛之決定將為最終及具決定性。

如閣下不願意接收AXA安盛的宣傳或直接促銷材料，敬請聯絡香港銅鑼灣勿地臣街1號時代廣場2座20樓2001室安盛保險（百慕達）有限公司（於百慕達註冊成立的有限公司）個人資料保護主任。AXA安盛會在收取任何費用的情況下確保不會將閣下納入日後的直接促銷活動中。

（只適合於香港特別行政區使用）



安盛

AXA "Loving Care" Programme

**A better life  
for your  
loved ones**





# AXA “Loving Care” Programme

At AXA, we understand that it is important for you to fulfill your dreams and live a better life. With our comprehensive protection and savings solutions, we could help you build a promising future for yourself as well as your loved ones. Therefore, we are pleased to present you the AXA “Loving Care” Programme, where you and your beloved would have comprehensive protection and a chance to enjoy fabulous rewards!

## **Reward 1**

From **20 February 2018 to 25 April 2018**, if you successfully apply for any new designated savings basic plan shown in Table 1 with a total annualised first year premium of such basic plan and its supplements (if applicable) of HKD6,000 or above<sup>i</sup>, you may enjoy **HKD1,000 premium rebate**<sup>ii</sup> on each Eligible Policy of Reward 1<sup>iii</sup>!

 **Table 1 Designated Savings Basic Plans**

Prime Harvest Income Plan	Fortune Guard Life Insurance
Ever Harvest Income Plan	Fortune Protector Life Insurance
Smart Jumbo Saver III Savings Series	Wealth Advance Savings Plan
Smart Saver III Savings Series	MAXX II Savings Series
Smart Protector II Life Insurance Series	

## **Reward 2**

What's more, you may receive up to **1.5 months' premium rebate**<sup>iv</sup> or a **Dyson Hot + Cool™ Fan Heater**<sup>v</sup> for free if you and/or your family member(s)<sup>vi</sup> successfully apply for any new designated health and protection insurance basic plan(s) and/or supplement(s) shown in Table 2 during the Promotion Period with the total annualised first year premium amount meeting the requirements as shown in Table 3, together with an Eligible Policy of Reward 1 or an existing designated savings basic plan shown in Table 1<sup>iii</sup>!

 **Table 2 Designated Health and Protection Insurance Basic Plans and/or Supplements**

HealthElite Critical Illness Insurance	Smart Medical Insurance
HealthVital II Major Illness Plan	MediPartner Health Plan
HealthSelect II Major Illness Plan	Global Elite II Health Plan
Cancer Therapy Insurance II	Lifelong Care Partner Insurance
Cancer And Stroke Therapy Insurance	

**Table 3 Reward Options**

Total Annualised First Year Premium <sup>vii</sup> of Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (HKD) (or its equivalent in foreign currency)	Gift <sup>v</sup> Or Premium Rebate 2 <sup>viii</sup> of Reward 2
6,000 – 9,999	<p><b>Panasonic Mini Garment Steamer<sup>ix</sup></b> OR <b>0.5 Month's Premium Rebate</b></p>  <p>Model No.: NI-FS470 Suggested Retail Price: HKD698</p>
10,000 – 19,999	<p><b>Bruno Compact Hot Plate<sup>ix</sup></b> OR <b>1 Month's Premium Rebate</b></p>  <p>Model No.: BOE021-RD Suggested Retail Price: HKD998</p>
20,000 or above	<p><b>Dyson Hot + Cool<sup>TM</sup> Fan Heater<sup>ix</sup></b> OR <b>1.5 Months' Premium Rebate</b></p>  <p>Model No.: AM09 Suggested Retail Price: HKD4,480</p>

**Please contact your Financial Consultant, call our Customer Service Hotline at **(852) 2802 2812** or visit [www.axa.com.hk](http://www.axa.com.hk) for more details.**

- The calculation of the applicable total annualised first year premium of such designated savings basic plan and its supplement (if applicable) does not include the premium of Smart Elite 10-year Term First Year Free Supplement, Smart 10-year Term First Year Free Supplement, Accident Protector First (1st) Year Free Supplement and Accident Protector First 3 Years Free Supplement. For policy(ies) designated in foreign currency, the required total annualised first year premium must be the equivalent of HKD6,000 or above. For currencies conversion table, please refer to clause 2.c. of the terms and conditions stated in this leaflet.
- For policy(ies) designated in foreign currency, the premium rebate amount will be the equivalent of HKD1,000.
- For details of the Promotion, please refer to the relevant terms and conditions stated in this leaflet. For product details of basic plans and supplements, please refer to the relevant proposals, product brochures and policy contracts.
- For details of the premium rebate, please refer to clause 8 of the terms and conditions stated in this leaflet.
- Gift option under Reward 2 is only applicable to Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) with annual payment mode. If a Gift under Reward 2 is chosen, only one Gift under Reward 2 will be given under each AXA "Loving Care" Programme Enrolment Form.
- Family member(s) include(s) spouse, children, parents and siblings of the 1st policy owner as stated in the AXA "Loving Care" Programme Enrolment Form.
- The calculation of the applicable total annualised first year premium will only take into account the premium of new designated health and protection insurance basic plan(s) and its new supplements (if applicable) and/or new designated health and protection insurance supplement(s).
- If Premium Rebate 2 under Reward 2 is chosen, each Eligible Policy of Reward 2 and/or Eligible Supplement of Reward 2 (as the case may be) will be entitled to Premium Rebate 2.
- The goods and services are provided by respective suppliers. AXA shall not have any obligation or liability whatsoever in relation to the goods and/or services, including but not limited to their quality or fitness, supply or service. The Suggested Retail Price and product images are provided by respective suppliers and are for reference only.



## Terms and Conditions of AXA “Loving Care” Programme

1. AXA “Loving Care” Programme (the “Promotion”) is offered by AXA China Region Insurance Company (Bermuda) Limited (Incorporated in Bermuda with limited liability) / AXA China Region Insurance Company Limited (collectively as “AXA”), subject to the following terms and conditions.

### Reward 1 – Premium Rebate for new designated savings basic plan

2. Reward 1 is only applicable if all of the following requirements are satisfied:
  - a. Customers successfully submit the applications for any new designated savings basic plan stated below during the period from 20 February 2018 to 25 April 2018, both dates inclusive (the “Promotion Period”); and

Designated Savings Basic Plans	
Prime Harvest Income Plan	Fortune Guard Life Insurance
Ever Harvest Income Plan	Fortune Protector Life Insurance
Smart Jumbo Saver III Savings Series	Wealth Advance Savings Plan
Smart Saver III Savings Series	MAXX II Savings Series
Smart Protector II Life Insurance Series	

- b. Every such savings basic plan and its supplements (if applicable) must be successfully issued during the period from 20 February 2018 to 30 May 2018, both dates inclusive; and
- c. Every such savings basic plan and its supplements (if applicable) has a total annualised first year premium of HKD6,000 or above (or its equivalent in foreign currency based on AXA's Conversion Table below) (“Eligible Policy of Reward 1”). The calculation of the applicable total annualised first year premium of such designated savings basic plan and its supplement (if applicable) does not include the premium of Smart Elite 10-year Term First Year Free Supplement, Smart 10-year Term First Year Free Supplement, Accident Protector First (1st) Year Free Supplement and Accident Protector First 3 Years Free Supplement; and

### **Conversion Table – Exchange rate of foreign currencies against HKD**

AUD	CAD	CHF	GBP	NZD	USD	EUR	MOP
6.7	6.7	6.7	12.5	4.4	8.0	8.0	1.0

- d. For all payment modes, all premiums for the first 13 months due under the Eligible Policy of Reward 1 must be fully paid.
3. An Eligible Policy of Reward 1 that has met the above requirements as set out in clause 2 will be entitled to HKD1,000 premium rebate (or its equivalent in foreign currency based on AXA's Conversion Table above) (the “Premium Rebate 1”).

### Reward 2 – Reward Options

4. Reward 2 is only applicable if the following requirements are satisfied:
  - a. New designated health and protection insurance basic plan with designated savings basic plan
    - i. Customers and/or family member(s) must have (I) an Eligible Policy of Reward 1; or (II) an existing policy of any such designated savings basic plan stated in the table under clause 2.a. above; and
    - ii. Customers and/or family member(s) successfully submit the applications for any new designated health and protection insurance basic plan stated below during the Promotion Period; and

Designated Health and Protection Insurance Basic Plans	
HealthElite Critical Illness Insurance	Smart Medical Insurance
HealthVital II Major Illness Plan	MediPartner Health Plan
HealthSelect II Major Illness Plan	Global Elite II Health Plan
Cancer Therapy Insurance II	Lifelong Care Partner Insurance
Cancer And Stroke Therapy Insurance	

- iii. Every such new designated health and protection insurance basic plan and its new supplement(s) (if applicable) must be issued during the period from 20 February 2018 to 30 May 2018, both dates inclusive (“Eligible Policy(ies) of Reward 2”); **OR**
- b. New designated health and protection insurance supplement(s) with designated savings basic plan
    - i. Customers and/or family member(s) must fulfill the requirements under clause 4.a.i. above; and
    - ii. Customers and/or family member(s) successfully submit the applications for any new designated health and protection insurance supplement(s) stated below during the Promotion Period, and such supplement(s) is (are) to be attached to any new or existing basic plan; and

Designated Health and Protection Insurance Supplements	
Cancer Therapy Insurance II	Smart Medical Insurance
Cancer And Stroke Therapy Insurance	Lifelong Care Partner Insurance

- iii. Every such new designated health and protection insurance supplement under a new basic plan must be issued during the period from 20 February 2018 to 30 May 2018, both dates inclusive; or every such new designated health and protection insurance supplement under an existing basic plan must be of an effective date from 20 February 2018 to 30 May 2018, both dates inclusive (“Eligible Supplement(s) of Reward 2”).
5. For premium rebate under Reward 2, regardless of which payment mode, all premiums for the first 13 months due under the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) must be fully paid.

## Terms and Conditions of AXA "Loving Care" Programme

6. The Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) that has/have met the requirements as set out in clauses 4 and 5 may be entitled to a premium rebate (the "Premium Rebate 2") or one gift (the "Gift") at customers' choice based on the requirement on the total annualised first year premium of the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 stated below:

Total Annualised First Year Premium of Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (HKD) (or its equivalent in foreign currency)	Gift for Each Form Or Premium Rebate 2 for Each Eligible Policy of Reward 2 and/or Eligible Supplement of Reward 2
6,000 – 9,999	Panasonic Mini Garment Steamer (Model No.: NI-FS470, Suggested Retail Price: HKD698) OR 0.5 Month's Premium Rebate
10,000 – 19,999	Bruno Compact Hot Plate (Model No.: BOE021-RD, Suggested Retail Price: HKD998) OR 1 Month's Premium Rebate
20,000 or above	Dyson Hot + Cool™ Fan Heater (Model No.: AM09, Suggested Retail Price: HKD4,480) OR 1.5 Months' Premium Rebate

\*Gift option under Reward 2 is only applicable to Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) with annual payment mode. Only one Gift under Reward 2 will be given under each AXA "Loving Care" Programme Enrolment Form.

7. Every customer must complete and sign the AXA "Loving Care" Programme Enrolment Form (the "Form") to enrol in this Promotion and select their option on Reward 2, and submit it on or before 15 May 2018. Late submission will not be accepted. If customers do not select their option on Reward 2, the applicable Premium Rebate 2 will be arranged as Reward 2. Once the Form is submitted, no change on the reward option under Reward 2 will be allowed. Reward 2 is non-transferable, and cannot be exchanged or redeemed for cash under any circumstances. Family member(s) include(s) spouse, children, parents and siblings of the 1st policy owner as stated in the Form. The family relationship will be determined by AXA with reference to the 1st policy owner as stated in the Form. AXA reserves the right to request customers to provide documentary proof to verify the family relationship for the eligibility of this Promotion.
8. If customers choose the Premium Rebate 2 as the reward option under Reward 2, the calculation of the 0.5 month's, 1 month's and 1.5 months' Premium Rebate 2 will be deemed to be equal to 4.16%, 8.33% and 12.50% of the total annualised first year premium of the relevant Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be), respectively.
9. If customers choose the Gift as the reward option under Reward 2:
- The relevant redemption letter for the Gift will be mailed to the last known correspondence address in AXA's record of the 1st policy owner as stated in the Form after 3 months from the date of issuance or the effective date (as the case may be) of all Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 as stated in each Form (whichever is later). The Gift shall be redeemed at the designated locations by presenting the redemption letter.
  - The Gift is provided by relevant suppliers. The Gift must be redeemed on or before the expiry date printed on the redemption letter and is subject to the terms and conditions as stipulated in the redemption letter and/or by AXA and/or the relevant suppliers. Once the Gift is redeemed, no change will be allowed.
  - AXA is not the supplier of the Gift and shall have no obligation or liability whatsoever in relation thereto, including but not limited to their quality or fitness, supply or service. Any disputes arising from the Gift shall be resolved between customer and the respective suppliers directly. The Suggested Retail Price and product images are provided by respective suppliers and are for reference only.
  - If the Gift is out of stock or not available, AXA reserves the right to offer a substitute with similar value.
10. The existing policy of any designated savings basic plan stated in the table under clause 2.a. above must be in force at the time when Premium Rebate 2 is credited to the relevant future premium deposit account (the "Account") and/or when the redemption letters of Reward 2 are mailed to policy owners.

### General Provisions that apply to both Reward 1 and Reward 2

11. The applicable total annualised first year premium for the calculation of eligibility under this Promotion will be determined by the payment mode as at the time when the relevant Premium Rebate 1 and/or Premium Rebate 2 (as the case may be) is credited to the relevant Account or when the redemption letter of Reward 2 is mailed to policy owners (as the case may be) and as follows:
- For monthly payment mode, by multiplying the monthly premium payment amount by 12; or
  - For semi-annual payment mode, by multiplying the semi-annual premium payment amount by 2.
12. The Eligible Policy of Reward 1 and/or the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) must be in force and have passed its/their cooling-off period at the time when the respective Premium Rebate 1 and/or Premium Rebate 2 is/are credited to the relevant Account and/or when the redemption letters of Reward 2 are mailed to policy owners.
13. Premium Rebate 1 and/or Premium Rebate 2 is/are intended for the settlement of future premium of the relevant Eligible Policy of Reward 1 and/or the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2, and shall be rounded to the nearest 2 decimal places according to the policy currency (based on AXA's Conversion Table above) of the relevant Eligible Policy of Reward 1 and/or the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2, showing in the relevant Account.
14. If customer is entitled to Premium Rebate 1 and/or if Premium Rebate 2 is chosen, policy owner of the Eligible Policy of Reward 1 and/or the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 (as the case may be) will receive a notification letter by mail upon the credit of the respective Premium Rebate 1 and/or Premium Rebate 2 into the relevant Account. The notification letter(s) will set out the Premium Rebate 1 and/or Premium Rebate 2 credit details. Premium Rebate 1 and/or Premium Rebate 2 (as the case may be) will be credited to the relevant Account before 31 July 2019 and such arrangement is subject to AXA's approval.
15. AXA (i) applies all or part of the Premium Rebate 1 and/or Premium Rebate 2 (as the case may be) in the Account to offset any part of future premium of the relevant Eligible Policy of Reward 1 and/or the Eligible Policy(ies) of Reward 2 and/or Eligible Supplement(s) of Reward 2 from time to time as AXA deems appropriate (if applicable); and (ii) restricts withdrawal of Premium Rebate 1 and/or Premium Rebate 2 from the Account. If the relevant basic plan and its supplements (if applicable) shall terminate for whatever reasons, Premium Rebate 1 and/or Premium Rebate 2 (if any) in the relevant Account not yet used to settle future premium will be forfeited and refunded to AXA.
16. All premiums due must be fully paid at the time when the relevant Premium Rebate 1 and/or Premium Rebate 2 (as the case may be) is/are credited to the Account or redemption letters of Reward 2 are mailed to policy owners, failing which Premium Rebate 1 and/or Premium Rebate 2 will not be credited to the Account or redemption letters will not be mailed.
17. This Promotion is not applicable to companies as policy owners.
18. AXA reserves the right to alter or terminate the Promotion (in whole or in part) and/or amend the relevant terms and conditions of the Promotion at any time without prior notice. An application for any policy and/or supplement under the Promotion previously approved will not be affected by subsequent alteration or termination of the Promotion and/or amendments to its terms and conditions.
19. This leaflet contains general information only. It does not constitute any offer for a basic plan or supplement. For detailed terms, conditions and exclusions of the relevant basic plan and supplements, please refer to the relevant proposals, product brochures and policy contracts.
20. The eligibility of the Reward 1 and Reward 2 is not guaranteed. Such application is subject to AXA's approval. In case of any dispute, the decision of AXA shall be final and conclusive.

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